

# THE Home Buying Process

There's a lot that happens between the time a buyer finds a house and the day they own it. To help you better understand what happens after the Sold sign is posted, we've listed some of the steps to your new home.

Discuss home preferences and needs with your agent. Understand the Las Vegas market, home prices, and determine your budget. Collaborate with a lender to secure pre-approval.



We will strategically craft your offers, anticipate multiple bids and negotiate diligently to secure your desired home.



Appraisal Contingency, Loan Conditional approval, Preliminary Title report, CIC resale are areas that more negotiations can come into play.



Finalize finances, including closing funds and lender disbursements. Ensure all terms align with the contract. And officially become the homeowner!



With pre-approval in place, explore properties matching your criteria in your desired location!



Exercise your due diligence by having a home inspection, negotiate repair requests, and review the Sellers Real Property Disclosure. Assess the neighborhood, amenities, and other factors impacting property value and lifestyle



A final review to verify repairs and ensure the property meets your expectations before closing.



**Hallenbeck Team**

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